

FORSYTH RETAIL ACCOUNT PRIVATE LABEL/EDLP DOCUMENTATION FORM

Account Name: _____
Address (City & State): _____
SIS/CHAIN ID #: _____

OF STORES: _____
 # OF WEEKS: _____
 DIVISION/TERR #: _____

Listed below are your sales for the time period from _____ through _____ for RJR Distributor Private Label Brands OR Monarch/Best Value brands:

RJR Distributor Private Label:

Best Choice
Brandon
Cardinal
Focus
Highway
Jacks
Marker
Quality Smokes
Pilot
Price Master
Rainbow
Worth
Other: _____

Cartons Purchased

RJR EDLP:

Monarch
Best Value

BACK UP DOCUMENTATION MUST BE MADE AVAILABLE UPON REQUEST

Certification
statement

IMPORTANT !!

RETAILER MUST PARTICIPATE IN RJR'S FULL PARTNERSHIP MERCHANDISING AGREEMENT IN ORDER TO QUALIFY FOR PAYMENT

	CARTONS		RATE		PAYMENT
Distributor PL	-	X	=	\$	
EDLP	-	X	=	\$	
TOTAL PAYMENT				\$	

SR / Manager NAME (PLEASE PRINT):	
Retailer Signature:	
DATE REQUESTED:	

51845 4073

FORSYTH TOBACCO PRODUCTS

PRICING RESTRUCTURE AGREEMENT

(Submit Only if Changing Off Invoice)

Effective with shipments beginning _____, 1998, I hereby authorize Forsyth Tobacco Products to increase my carton off-invoice amount or the equivalent thereof on _____ to \$ _____. Alliance Accrual will be reduced accordingly.

Account Name: _____

Customer Service Number: 999 _____

Authorized Account Signature: _____

RJR Representative Name: _____

(please print)

Division Number: _____

RJR Representative Fax: _____

(Customer Services will use to notify you of confirmed start date)

FAX TO: 1-336-741-2156

ATTENTION: Forsyth Tobacco Customer Services

To be filled in by Customer Services confirming effective off-invoice change date
confirmed effective ship date

Customer Services Rep: _____ Ext. #: _____

51845 4074

To: Duszynski, R, Noonan, R, Tanchyk, R, Zecca, Anthony, Schwalm, S, Ridge, Robert, Keeney, David,
Smith, Richard A., Jurgensen, Kurt T., Cole, Raymond A., Sheft, S N., Macleod, Stephen, Mclean, James J.,
Steele, Robert R., Coslett, Job H., Salerno, Joseph S., Close, Scott P., Bain, Georgia A., Tisinger, Michael D.,
Haskin, Susan J., Clary, Nancy A., Miller, D S., Cook, Bruce A.
From: 1610 - Buffalo ROU (BRZEZIE)
Posted: 6/22/98 10:30
Opened: 6/23/98 11:07
Subject: FORSYTH/ NEW WORLD

CC: MacWilliams, Lori, Rush, Sarah, 1600 - Buffalo Region (BURRELL)

51845 4075